

Pranav Sharma

The Architect of Trust in Indian Real Estate

The Real Estate advisory field operates at high-stakes levels because few professionals achieve their authority through twenty years of practical work experience combined with their capacity to assess market conditions and their dedication to client needs. **Pranav Sharma** is one such leader. He has established himself as a prominent figure in Indian real estate consulting through his MBA degree in International Business and his extensive knowledge of cross-border investments and trade finance and market dynamics.

Early Career & Academic Foundations

Sharma's academic background in international business gave him a strategic edge early in his career. The program sharpened his analytical thinking, honed his negotiation instincts, and exposed him to the complex mechanics of global capital flows, skills that would prove indispensable as he stepped into the competitive arena of real estate consultancy.

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Pranav sharma

Founder
ATR realty



A Remarkable Legacy of Transformational Leadership and Innovation

He launched his professional career as Director at Investor Clinic, a leading real estate firm, where he quickly made his mark. In that role, he drove investor advisory, spearheaded project acquisition, led sales and marketing initiatives, and shaped strategic growth plans. He guided clients through high-value property transactions, forged strong developer partnerships, and refined investment processes to consistently maximize returns. His leadership sharpened the firm's market positioning and reinforced investor confidence at every level.

Building an Empire: ATR Realty & Across the Road

Parallel to his corporate journey, Sharma demonstrated an entrepreneurial drive that set him apart. He founded and served as Chairman and Managing Director of ATR Realty, a venture that reflects his deep belief in building equity, not just advising on it. His ownership of the firm underscores a philosophy that blends institutional experience with the agility of entrepreneurial leadership.

He also co-founded Across the Road Advertising & Events Pvt. Ltd., which is now serving as its Founder and Director. The venture speaks to his understanding that real estate, at its core, is as much about perception and communication as it is about property. His foray into advertising and events allows him to offer developers and investors a 360-degree perspective, one that connects project positioning with market realities.

Wealth Clinic: Three Years of Transformative Leadership

Sharma joined Wealth Clinic as Director, bringing with him the weight of nearly 20 years of industry experience and a reputation built on results. *“Over the past three years, I have played a central role in strengthening Wealth Clinic's advisory architecture and expanding its national footprint,”* he expresses.

Under his watch, Wealth Clinic has grown its presence across 11 states and now actively works with more than 100 developers across more than 200 projects pan-India. This scale reflects not just organizational growth, but the trust that both developers and investors place in his leadership and his team's ability to deliver outcome-driven advisory.

He applies structured sales frameworks, data-driven decision-making, and value-led methodologies to navigate an ever-evolving real estate market. His emphasis on long-term relationship building, customized investment

solutions, and go-to-market precision has significantly deepened client trust and retention aligning seamlessly with Wealth Clinic's core mission of delivering trusted property advisory services while solving complex real estate challenges through tailored solutions.

Core Areas of Expertise

Sharma's expertise spans project acquisition and evaluation, strategic business planning, real estate investment advisory, sales and marketing strategy, negotiation and deal structuring, and market research and feasibility analysis. This breadth enables him to advise across the full investment lifecycle, from identifying opportunities to closing high-stakes transactions.

Recognition & Awards

The industry has repeatedly recognized Sharma's exceptional contributions. He has received the Outstanding Sales Performer of the Year award from Wealth Clinic for three consecutive years 2023–24, 2024–25, and 2025–26, a rare distinction that speaks to consistent, year-on-year excellence.

Beyond internal recognition, his leadership has earned him national and global acclaim: Asia's Business Leadership Award 2026 (Outstanding Contribution to the Real Estate Sector), Men of Impact 2025–26 (Outstanding Contribution to Leadership & Impact in Real Estate Advisory), National Pride and Excellence Award 2026 (Most Enterprising Consultant — Real Estate), Business Tycoon of the Year 2025–26 (Most Promising & High Benchmark Role in Real Estate), Most Innovative Broker of the Year — Real Estate Delhi, Chanakya National Leadership Award 2025–26 (Real Estate Consultant & Visionary Leader), Padma Shree Global Icon Award 2026 (Outstanding Contribution & Professional Excellence in Real Estate), and the Success Business Award.